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11 Specially Appearing for Defendant  
12 CHARMING SHOPPES OF DELAWARE, INC.

13  
14 UNITED STATES DISTRICT COURT  
15 NORTHERN DISTRICT OF CALIFORNIA  
16

17 SHAMEIKA MOODY, as an individual  
and on behalf of others similarly situated,

18 Plaintiff,

19 vs.

20 CHARMING SHOPPES OF  
21 DELAWARE, INC., a corporation, and  
DOES 1 through 20, inclusive,

22 Defendant.  
23

Case No. C 07-06073 MHP

**DEFENDANT CHARMING SHOPPES OF  
DELAWARE, INC.'S REPLY IN SUPPORT  
OF MOTION TO DISMISS FOR LACK OF  
PERSONAL JURISDICTION**

Date: February 11, 2008

Time: 2:00 p.m.

[Fed. R. Civ. Proc. 12(b)(2)]  
[SPECIAL APPEARANCE ONLY]

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1 **I. INTRODUCTION**

2 Plaintiff Shameika Moody (“Plaintiff”) takes a “kitchen sink” approach in her opposition  
 3 to Defendant Charming Shoppes of Delaware, Inc.’s (“Defendant”) motion to dismiss for lack of  
 4 personal jurisdiction. Plaintiff asserts that Defendant was the joint employer, principal, parent  
 5 and/or subsidiary, alter-ego, and co-conspirator of her actual employer, Lane Bryant, Inc. (“Lane  
 6 Bryant”), such that Lane Bryant’s contacts with California should be imputed to Defendant. All  
 7 of these theories are premised on the same fact—that Defendant provides certain *administrative*  
 8 *services* to Lane Bryant (as well as sister companies). However, courts have consistently held  
 9 that “a corporate parent may provide administrative services for its subsidiary in the ordinary  
 10 course of business without calling into question the separateness of the two entities for purposes  
 11 of personal jurisdiction.” *Central States, Southeast and Southwest Areas Pension Fund v. Reimer*  
 12 *Express World Corp.*, 230 F.3d 934, 945 (7th Cir. 2000), *cert denied* 532 U.S. 943, 121 S.Ct.  
 13 1406 (2001).

14 Plaintiff also seeks to muddy the waters by making arguments about Defendant’s alleged  
 15 liability under California law. This alleged liability stems from Defendant’s provision of payroll  
 16 services to Lane Bryant, and so does not establish personal jurisdiction under the law. Further,  
 17 the Ninth Circuit has made clear that liability and jurisdiction are independent questions, and that  
 18 pleading a theory of liability is not sufficient to establish personal jurisdiction. *See American*  
 19 *Telephone & Telegraph Co. v. Compagnie Bruxelles Lambert*, 94 F.3d 586, 590-591 (9th Cir.  
 20 1996). Plaintiff’s repeated reference to Plaintiff’s pay stub and Labor Code section 226 does not  
 21 change this analysis. Section 226 only regulates the conduct of (and allows for statutory liability  
 22 as to) the “employer”—it does not apply to a third-party service provider, which is the role  
 23 performed by Defendant here. To the extent Plaintiff asserts an alleged violation of Section 226,  
 24 that is an alleged statutory claim to be taken up with Lane Bryant, Inc., and cannot be converted  
 25 into a tort claim against Defendant. Moreover, regardless of whether an alleged statutory or tort  
 26 claim may be brought based upon the information on Plaintiff’s pay stub, pleading such a claim  
 27 does not establish, and is irrelevant to, the question of personal jurisdiction. Personal jurisdiction  
 28 depends on whether a defendant has sufficient contacts with the forum state. Here, Defendant

1 does not have “substantial” or “continuous and systematic” contacts with California and has not  
 2 purposely availed itself of the privileges of doing business in California. As there is no general or  
 3 specific personal jurisdiction over Defendant, the Court must dismiss Defendant from this action.<sup>1</sup>

4 **II. DEFENDANT’S PROVISION OF ADMINISTRATIVE SERVICES TO LANE**  
 5 **BRYANT IS INSUFFICIENT TO ESTABLISH PERSONAL JURISDICTION**

6 Plaintiff claims that Defendant has had “significant systematic and continuous contacts”  
 7 with California by issuing paychecks and wage statements to Lane Bryant employees and by  
 8 paying employment taxes. *See Opp.*, pg. 11. But, Plaintiff cites no authority for the proposition  
 9 that payroll processing or payment of employment taxes is sufficient to establish personal  
 10 jurisdiction.

11 To the contrary, courts have consistently held that the provision of administrative  
 12 services—including by one corporation to a sister or subsidiary corporation—is “not sufficient  
 13 minimum contacts to support the exercise of jurisdiction.” *Central States*, 230 F.3d at 945. In  
 14 *Central States*, a pension fund filed suit in Illinois against a parent Canadian company (REE) for  
 15 withdrawal liability under the Multiemployer Pension Plan Amendments Act of 1980  
 16 (“MPPAA”). The plaintiff argued that the defendant was liable for the actions of its subsidiary  
 17 (ICTL), which went out of business, stopped contributing to the fund, and thus incurred MPPAA  
 18 withdrawal liability. *Id.* at 938. The defendant was the corporate “great-grandparent” of the  
 19 subsidiary and provided it with administrative services, including *payroll services*. *Id.* at 937,  
 20 945-46. The Seventh Circuit affirmed the district court’s granting of the defendant’s motion to  
 21 dismiss for lack of personal jurisdiction. The court adopted the rule that “a corporate parent may  
 22 provide administrative services for its subsidiary in the ordinary course of business without  
 23

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24 <sup>1</sup> Defendant originally moved for dismissal of the entire action as it was the only named  
 25 defendant. Plaintiff has recently filed a First Amended Complaint adding Lane Bryant,  
 26 Inc. and Charming Shoppes, Inc. as defendants. *See Docket No. 32*. To date, those  
 27 defendants have not been served. If they are served, dismissal will be sought on various  
 28 grounds, including lack of personal jurisdiction (as to parent corporation Charming  
 Shoppes, Inc.) and the pendency of an identical action filed by Plaintiff in state court (as  
 to Plaintiff’s actual employer, Lane Bryant).



1 calling into question the separateness of the two entities for purposes of personal jurisdiction.”

2 *Id.* at 945. The *Central States* court reasoned:

3           The basis for this proposition is much the same as for the more  
4           general principle that jurisdiction over a parent cannot be based  
5           merely on jurisdiction over a subsidiary. Parent corporations  
6           regularly provide certain services to their subsidiaries. Such  
7           parents do not expect that performing these activities may subject  
8           them to liability because of the actions of the subsidiaries. Thus,  
9           such standard services are not sufficient minimum contacts to  
10           support the exercise of jurisdiction.

11 *Id.* at 945. The court concluded that “Illinois could not constitutionally exercise jurisdiction on  
12 the basis of these administrative services that REE provided to ICTL.” *Id.* at 946.

13           Here, as in *Central States*, Defendant provided certain administrative services, including  
14 payroll services, to Lane Bryant, its sister corporation. Lane Bryant paid Defendant a fee for  
15 these services. *See* Declaration of Elizabeth A. Ackley (“Ackley Decl.”), ¶ 3. Under the rule set  
16 forth in *Central States*, the provision of such services is simply not a basis for personal  
17 jurisdiction. *Cf. Hukill v. Auto Care, Inc.*, 192 F.3d 437, 443 (4th Cir. 1999) (noting that  
18 affiliated corporations’ purchase of administrative services, including payroll services, from sister  
19 corporation “is not unusual in today’s business climate and is of no consequence” in determining  
20 that corporations were not “integrated employer” and administrative services corporation was not  
21 the plaintiff’s employer).

22           Plaintiff fails to address this authority in arguing that the sheer volume of payroll that  
23 Defendant provided somehow transforms Defendant’s insufficient minimum contacts into a basis  
24 for personal jurisdiction. *See, e.g., Opp.*, pg. 6 (“Defendant has been sending millions of dollars  
25 weekly into California . . . [and] purposefully directing into California thousands of wage  
26 statements/paycheck paystubs”). But, Plaintiff again cites no authority for this argument. Rather,  
27 courts have repeatedly declined to exercise personal jurisdiction over companies that provide  
28 payroll services. *See, e.g., Central States*, 230 F.3d at 945-46; *Kyle v. CRW Affiliated P’ship*,  
2001 WL 899639 (S.D. Ind. 2001) (dismissing company from action for lack of personal  
jurisdiction where company “issued . . . paychecks” for actual employer and provided “payroll  
services”).



1 The fact that Defendant's administrative services include legal consultation is also  
 2 insufficient grounds for jurisdiction. *See, e.g., Calvert v. Huckins*, 875 F.Supp. 674, 678 (E.D.  
 3 Cal. 1995) (finding that parent company's provision of legal services to subsidiary is "simply too  
 4 insubstantial to warrant a finding of general jurisdiction" over the parent). In fact, courts have so  
 5 uniformly rejected an "administrative services" basis for personal jurisdiction that even an  
 6 entity's provision of a whole host of services beyond payroll and legal services does not create  
 7 jurisdiction. *See Spiegel v. Shulmann*, 2006 WL 3483922, at \*11 (E.D.N.Y. Nov. 30, 2006)  
 8 (concluding that no personal jurisdiction existed over out-of-state company despite its provision  
 9 of administrative services that included "accounts payable, accounts receivable, bookkeeping,  
 10 payroll, marketing, legal services, training, employee health insurance, and the like"); *Dunn v.*  
 11 *Svitzer*, 885 F.Supp. 980, 988-89 (S.D. Tex.) (declining to exercise personal jurisdiction over  
 12 parent company that provided "accounting, payroll, claims and risk management, reporting and  
 13 data management services") (emphasis added).

14 Plaintiff also argues that general jurisdiction exists over Defendant in California because it  
 15 allegedly "pays the employment taxes" of Lane Bryant employees. *Opp.*, pg. 11. However,  
 16 courts have held that the payment of payroll taxes in a state is insufficient to establish personal  
 17 jurisdiction there. *See, e.g., Agnello v. Paragon Development, Ltd.*, 2008 WL 45260, at \*5 (W.D.  
 18 Pa. Jan. 2, 2008) (finding no personal jurisdiction over defendant in Pennsylvania despite  
 19 defendant's issuance of paychecks in Pennsylvania, receipt of a state identification number for  
 20 payment of *Pennsylvania taxes*, withdrawal of *state taxes* from paychecks, filing of quarterly and  
 21 yearly *state tax reports*, and payment of *unemployment taxes* on workers' behalf).

### 22 **III. PLAINTIFF'S VARIOUS PROPOSED THEORIES SEEKING TO IMPUTE LANE** 23 **BRYANT'S CALIFORNIA CONTACTS TO DEFENDANT ALL FAIL**

24 Plaintiff throws out various theories of jurisdiction, all based on the underlying, erroneous  
 25 premise that Defendant's provision of administrative services to Lane Bryant creates a legally-  
 26 significant relationship between the two corporations. Plaintiff boldly asserts that Defendant was  
 27 the joint employer, "integrated enterprise," alter-ego, or parent of Lane Bryant such that Lane

Bryant's California contacts can be imputed to Defendant to establish personal jurisdiction. These theories are not viable as a matter of law and are not supported by any facts.

**A. Defendant Was Not Plaintiff's Joint Employer.**

Plaintiff contends that Defendant was her "joint employer" with Lane Bryant and thus should be subject to personal jurisdiction. To support this argument, she summarily asserts that "Defendant [was] the employer of Plaintiff, thus easily establishing personal jurisdiction . . . ." Opp., pg. 9. There is no authority for Plaintiff's blanket proposition that the mere pleading, without any supporting facts, that a defendant is one's employer subjects that defendant to jurisdiction. Such an approach ignores the longstanding crux of personal jurisdiction—an analysis of each defendant's specific contacts with the forum state. *See, e.g., International Shoe Co. v. Washington*, 326 U.S. 310, 316, 66 S. Ct. 154, 158 (1945). In fact, cases that have addressed a "joint employer" argument for personal jurisdiction have done so within recognized theories, specifically the alter ego and agency theories of jurisdiction discussed below.<sup>2</sup>

Even assuming that Defendant's purported status as Plaintiff's "employer" was sufficient to establish personal jurisdiction, Plaintiff alleges no facts that Defendant was her employer. The California Labor Code under which Plaintiff asserts her wage and hour claims does not specifically define the term "employer." *E.g., Singh v. 7-Eleven, Inc.*, 2007 WL 715488, at \*6 (N.D. Cal. March 8, 2007).<sup>3</sup> California courts, however, have consistently recognized that the

<sup>2</sup> To the extent Plaintiff equates her "joint employer" argument with an "integrated enterprise" theory of personal jurisdiction, Defendant addresses Plaintiff's "integrated enterprise" argument in the next section of the reply. *See* Opp., pg. 18 ("Defendant could likely be a joint employer or 'integrated enterprise' with CSI and/or Lane Bryant.")

<sup>3</sup> In determining whether a defendant is a joint employer under the Fair Labor Standards Act ("FLSA"), courts look to the "economic reality" behind the relationship and typically consider the following four factors: (1) the power to hire and fire the employees, (2) supervision and control of employee work schedules or conditions of employment, (3) determination of the rate and method of payment, and (4) maintenance of employment records. *Bonnette v. Cal. Health and Welfare Agency*, 704 F.2d 1465, 1470 (9th Cir. 1983), *disapproved of on other grounds in Garcia v. San Antonio Metro. Transit. Auth.*, 469 U.S. 528 (1985). The California Supreme Court has suggested, however, that the federal definition of "employer" is inapplicable under California law. *See Reynolds v. Bement*, 36 Cal.4th 1075, 1088 (2005). Even if applied here, Plaintiff again asserts no facts establishing any of these factors, and the evidence shows that these factors are not present.

principal test for determining the existence of an employment relationship is the right of control over the manner or means of accomplishing the work desired. *Isenberg v. California Employment Stabilization Comm'n*, 30 Cal.2d 34, 39 (1947); *Wickham v. Southland Corp.*, 168 Cal.App.3d 49, 54 (1985). Defendant exercises no control over Lane Bryant's operations and does not manage or direct the work of any California employees of Lane Bryant, including Plaintiff. See Sullivan Decl., ¶¶6-8. Rather, Lane Bryant owns and operates all Lane Bryant stores in California and was Plaintiff's sole employer. See Sullivan Decl., ¶10; Camoratto Decl., ¶4.

Finally, Defendant's provision of administrative services to Lane Bryant does not establish that it was a joint-employer of Lane Bryant's workers. See, e.g., *Maddock v. KB Homes, Inc.*, 2007 WL 4287627, at \* 6 (Oct. 18, 2007) (finding that parent company's maintenance of a database of information on its subsidiary's employees and provision of shared payroll services were "as a matter of law insufficient to establish that [parent company] was plaintiff's joint employer under the [FLSA]"); *Singh*, 2007 WL 715488, at \*6 (concluding that franchisor's "ministerial functions" in providing "all payroll functions, including keeping and generating time records; withholding and paying federal and state taxes, worker's compensation premiums, and EDD taxes; calculating, generating, and delivering the employees' paychecks" do not create an indicia of control sufficient to demonstrate that the franchisor is a joint employer for FLSA and California Labor Code claims); *Hukill*, 192 F.3d at 443 (noting that corporations' purchase of administrative services from sister corporation was of no consequence in determining that corporations were not single employer).

**B. The "Integrated Enterprise" Theory Cannot Be Used to Establish Personal Jurisdiction.**

Plaintiff further contends that Defendant is an "integrated enterprise" with Lane Bryant. The integrated enterprise theory, however, is a theory for establishing liability under federal anti-discrimination law over a related business entity and is *not* a basis for asserting personal jurisdiction. See *United Electrical v. 163 Pleasant Street Corp.*, 960 F.2d 1080, 1096 (1st Cir. 1992) (rejecting application of "integrated enterprise" theory to determine issues of personal

jurisdiction); *see also Russell v. Enter. Rent-A-Car Co. of Rhode Island*, 160 F. Supp 2d 239, 246 (D. R.I. 2001) (same).

The two “integrated enterprise” cases that Plaintiff cites in her Opposition, *Kang v. U. Lim America, Inc.*, 296 F.3d 810 (9th Cir. 2002) and *Parker v. Columbia Pictures Ind.*, 204 F.3d 326 (2nd Cir. 2000), both apply the integrated enterprise test to determine *liability* of a related business entity under Title VII and the ADA respectively—not personal jurisdiction over that entity. *See* Opp., pgs. 18-19. Specifically, these decisions hold that the employees of the actual employer and the related entity can be aggregated to meet the employee threshold for coverage under federal anti-discrimination statutes, such as the 15-employee requirement under Title VII. *See Kang*, 296 F.3d at 815-816; *Parker*, 204 F.3d at 341-42. Neither decision applies the integrated enterprise to determine personal jurisdiction.

Even assuming the integrated enterprise theory could be used to establish personal jurisdiction, Plaintiff has not alleged any facts sufficient to demonstrate personal jurisdiction under such theory. Plaintiff simply asserts that Defendant provides certain administrative services to Lane Bryant and that both companies share the identical location of their corporate headquarters, and then summarily concludes that “[u]nder such circumstances, it could certainly evidence common management and thus an integrated enterprise.” *See* Opp., pg.19. Plaintiff’s assertions are incorrect and irrelevant. First, Defendant and Lane Bryant do not share corporate headquarters. Lane Bryant is headquartered in Columbus, Ohio; Defendant is headquartered in Pennsylvania. *See* Ackley Decl., ¶2; Sullivan Decl., ¶ 3. Second, Defendant’s mere provision of administrative services does not constitute “(1) interrelation of operations; (2) common management; (3) centralized control of labor relations; and (4) common ownership or financial control” such that Lane Bryant and Defendant could be considered an “integrated enterprise”. *Kang*, 296 F.3d at 815; *see Hukill*, 192 F.3d at 443-44 (rejecting argument that defendant was “integrated employer” with sister corporation to whom it provided administrative services; *Maddock v. KB Homes*, 2007 WL 4287627, at \*10-11 (same).

1           **C.     Defendant Is Not an Alter Ego of Lane Bryant.**

2           Plaintiff has failed to put forth any evidence to support her alter ego theory of personal  
3 jurisdiction. Courts within this Circuit have uniformly held that the mere existence of a  
4 parent/subsidiary or affiliate relationship does not establish personal jurisdiction without the  
5 plaintiff first offering admissible evidence sufficient to make a prima facie “alter ego” showing.  
6 *See, e.g., AT&T v. Compagnie Bruxelles Lambert*, 94 F.3d 586, 591 (9th Cir. 1996); *Transure,*  
7 *Inc. v. Marsh & McLennan, Inc.*, 766 F.2d 1297, 1299-1300 (9th Cir. 1985). To establish an alter  
8 ego relationship between companies, Plaintiff must demonstrate that (1) there is such unity of  
9 interest and ownership between the corporations that their separate personalities no longer exist,  
10 and (2) recognizing their separate corporate identities would result in fraud or injustice. *Amer.*  
11 *Tel. & Telegraph Co., v. Compagnie Bruxelles Lambert*, 94 F.3d 586, 591 (9th Cir. 1996).  
12 Application of the alter ego doctrine is appropriate only when corporate formation has been used  
13 with the intent “to perpetrate a fraud, circumvent a statute, or accomplish some other wrongful or  
14 inequitable purpose.” *Universal Paragon Corp. v. Ingersoll-Rand Co.*, 2007 WL518828, at \*5  
15 (N.D. Cal 2007), *citing Sonora Diamond Corp. v. Sup. Ct.*, 83 Cal. App. 4th 523, 538 (2000).

16           First, the alter ego theory does not apply here. Plaintiff’s employer, Lane Bryant, is  
17 simply not a subsidiary of Defendant, and therefore Lane Bryant’s California contacts cannot be  
18 imputed to Defendant under the parent-subsidiary context in which the alter ego theory is applied.  
19 Lane Bryant and Defendant are sister corporations and are both subsidiaries of Charming  
20 Shoppes, Inc. *See In re Ski Train Fire In Kaprun*, 2006 WL 538200 \*3 (S.D.N.Y. 2006) (noting  
21 the lack of authority for applying the alter ego theory between “sister corporations”).

22           Even if the alter ego theory could extend to sister companies, Plaintiff presents no  
23 evidence showing that there is a “unity of interest” between Defendant and Lane Bryant. “There  
24 is a presumption of corporate separateness that must be overcome by clear evidence that the  
25 parent in fact controls the activities of the subsidiary.” *Cavert v. Hickins*, 875 F. Supp. 674, 679  
26 (E.D. Cal. 1995). Here, there is not even an allegation (let alone evidence) that Defendant, who is  
27 akin to a mere third-party service provider, in any way “controls” the activities of Lane Bryant.  
28 Plaintiff summarily asserts that Defendant is playing a “corporate shell game made to cause



1 confusion ... .” Opp., pg. 20. Plaintiff has not presented any alleged facts, much less actual  
 2 evidence, demonstrating a singular corporate identity, such as “inadequate capitalization,  
 3 commingling of assets, [or] disregard of corporate formalities.” *Katzir’s Floor & Home Design,*  
 4 *Inc. v. M-MLS.com*, 394 F.3d 1143, 1149 (9th Cir. 2004). Rather, Defendant and Lane Bryant  
 5 have maintained separate corporate identities. Defendant has no ownership interest in Lane  
 6 Bryant. *See*, Sullivan Decl., ¶ 6-8. All Lane Bryant stores in California are owned and operated  
 7 by Lane Bryant, not Defendant. *See, id.* at ¶ 8. Defendant does not exert management control  
 8 over Lane Bryant operations. *See, id.* at ¶ 6. Defendant does not hire, manage, or direct the work  
 9 of Lane Bryant employees. *See*, Camoratto Decl. ¶ 6. Defendant is headquartered and  
 10 incorporated in Pennsylvania, and Lane Bryant is headquartered in Ohio. *See* Ackley Decl., ¶ 2;  
 11 Sullivan Decl., ¶ 3. Furthermore, Lane Bryant and Defendant observe all corporate formalities,  
 12 including conducting separate regular board meetings. *See*, Sullivan Decl. ¶ 4.

13 Despite Lane Bryant and Defendant’s corporate independence, Plaintiff once again relies  
 14 on Defendant’s provision of administrative services to Lane Bryant as “proof” of an alter ego  
 15 relationship (and, presumably, personal jurisdiction). As discussed above, however, courts have  
 16 consistently held that such services are a common and accepted corporate practice among related  
 17 entities and not a basis for piercing the corporate veil. *See, e.g. Central States Southwest*, 230  
 18 F.3d at 945 (adopting rule that a corporate parent may provide administrative services for its  
 19 subsidiary in the ordinary course of business without calling into question the separateness of the  
 20 two entities for purposes of personal jurisdiction); *Calvert*, 875 F.Supp. at 678 (addressing alter  
 21 ego doctrine and finding insufficient evidence to pierce corporate veil where the parent provided  
 22 legal services to the subsidiary); *Maddock*, 2007 WL 4287627, at \*13-14 (concluding that the fact  
 23 that parent provided payroll processing services to its subsidiaries was insufficient to establish a  
 24 unity of interest under alter ego standard).

25 Even if Plaintiff could establish facts supporting the first prong of the alter ego doctrine,  
 26 she has made no showing that recognition of Defendant and Lane Bryant’s separate identities  
 27 would result in fraud or injustice. For a court to pierce the corporate veil it must determine that  
 28 there is bad faith conduct on the part of the parent corporation that would otherwise remain

1 without remedy. *Nordberg v. Trilegiant Corp.*, 445 F.Supp.2d 1082, 1102 (N.D. Cal. 2006) (J.  
2 Patel).

3 Here, Plaintiff does not identify any actual inequitable result that might follow from  
4 recognizing Defendant's corporate separateness. Plaintiff speculates that Defendant, in asserting  
5 lack of personal jurisdiction, is perpetrating a scheme to "require low wage California employees  
6 to travel to Pennsylvania to file suit against Defendant for any wage payment problems California  
7 employees suffer." Opp., pg. 17. Plaintiff has not alleged any facts indicating such a "scheme,"  
8 and there are none. Defendant is a separate corporation that provides bona fide administrative  
9 services to other operating subsidiaries of Charming Shoppes, Inc., including Lane Bryant.  
10 Defendant's existence in no way prevents Plaintiff from filing suit in California on her wage and  
11 hour claims against her actual employer, Lane Bryant. Indeed, Plaintiff has filed a purported  
12 class action in San Francisco County Superior Court against Lane Bryant alleging the very same  
13 causes of action. Huang Dec. ¶ 2. Lane Bryant has filed an answer in the Superior Court action  
14 and has not challenged personal jurisdiction. Declaration of Albert Y. Huang in Support of  
15 Reply, ("Huang Reply Decl."), ¶ 2. Thus, Plaintiff can readily proceed with the class action she  
16 filed against her real employer, Lane Bryant. Recognizing the fact that Defendant is a separate  
17 corporate entity from Lane Bryant certainly does not result in any inequity to Plaintiff or the  
18 putative class.

19 **D. Lane Bryant Was Not an Agent of Defendant.**

20 Plaintiff also argues that Lane Bryant was an agent of Defendant in California. To  
21 establish an agency relationship, Plaintiff must show that Defendant's control over Lane Bryant  
22 was "so pervasive and continual" that Lane Bryant may be considered nothing more than an  
23 "instrumentality" of Defendant. *Sonora Diamond*, 83 Cal. App. 4th at 541. Control is the key  
24 characteristic of agency, and Plaintiff must show that Defendant has "taken over performance of  
25 the subsidiary's day-to-day operations." *Id.* Plaintiff neither pleads nor presents any facts  
26 demonstrating such control by Defendant over Lane Bryant. Rather, Plaintiff resorts to the  
27 absurd argument that an agency relationship exists because Defendant is "recycling money it  
28 receives from thousands of California workers." Opp., pg. 13.



1 However, it is Plaintiff who is “recycling” the same argument that Defendant’s provision  
 2 of administrative services, specifically payroll, is a sufficient basis for personal jurisdiction. The  
 3 fact that Defendant processes Lane Bryant’s payroll is not an indicia of “control” and certainly is  
 4 not evidence that Defendant controls Lane Bryant’s daily operations. *See Maddock*, 2007 WL  
 5 4287627, at \*10 (stating that the fact that KB Homes provided payroll processing services to its  
 6 subsidiaries “does not establish that KB Homes financed the paychecks for its subsidiaries’  
 7 employees”). Indeed, Lane Bryant is not performing *any* services for Defendant, let alone  
 8 services “sufficiently important to [Defendant] that if it did not have a representative to perform  
 9 them, [Defendant] . . . would undertake to perform similar services.” *Harris Rutsky & Co. Ins.*  
 10 *Servs., Inc. v. Bell & Clements, Ltd.*, 328 F.3d 1122, 1135 (9th Cir. 2003) (noting that the agency  
 11 test permits imputation of contacts only where the subsidiary was either “established for, or is  
 12 engaged in, activities, that but for the existence of the subsidiary, the parent would have to  
 13 undertake itself”). Here, there is simply no evidence of such a relationship between Lane Bryant  
 14 and Defendant.

#### 15 **IV. DEFENDANT HAS NOT DIRECTED ANY FRAUD INTO CALIFORNIA**

16 Plaintiff further contends that Defendant is subject to personal jurisdiction in California  
 17 because it purportedly directed “fraudulent activities” into California when it allegedly failed to  
 18 comply with California Labor Code Section 226. *See Opp.*, pgs. 14-15. Plaintiff first argues that  
 19 Defendant was Plaintiff’s employer, but Plaintiff then argues that if that is not the case,  
 20 “Defendant has intentionally made false statements regarding who is the actual employer . . . .”  
 21 *Opp.*, pg. 14.

22 The only evidence Plaintiff cites for this sweeping statement is Plaintiff’s pay stub which  
 23 identifies Defendant’s name. However, the wage statement that Plaintiff filed in support of her  
 24 Opposition nowhere states that Defendant is her employer. Rather, Plaintiff’s counsel apparently  
 25 assumed Defendant employed Plaintiff based upon one of the requirements of Labor Code  
 26 Section 226(a). Regardless of this (erroneous) assumption, the issue before the Court is whether  
 27 personal jurisdiction exists over Defendant, and Plaintiff’s attempt to establish personal  
 28 jurisdiction by converting an alleged violation of Section 226(a) by *Lane Bryant* into an alleged

1 tort claim *by Defendant* is simply unavailing. First, Plaintiff is once again seeking to base  
 2 personal jurisdiction on the fact that Defendant provides payroll services for Lane Bryant—an  
 3 argument that has been emphatically rejected by the courts. Second, Section 226 does not even  
 4 regulate Defendant's conduct, because Defendant is merely the provider of payroll services for  
 5 Lane Bryant. Rather, the plain language of Section 226 establishes requirements for the  
 6 *employer*—Lane Bryant, not Defendant. To the extent Plaintiff takes issue with the substance of  
 7 her pay stub, that is an issue to be taken up with her employer Lane Bryant (and, indeed, Plaintiff  
 8 has a pending lawsuit in San Francisco Superior Court in which she has the opportunity to do so).  
 9 Third, Plaintiff can point to no evidence that Defendant ever affirmatively represented to Plaintiff  
 10 that it was her employer, much less that all of the elements of fraud can be established.<sup>4</sup> Thus,  
 11 Defendant did not direct any fraudulent activity into California so as to warrant the exercise of  
 12 personal jurisdiction.

13 Even if Section 226 applied to Defendant, this would not establish personal jurisdiction.  
 14 As discussed above, Plaintiff's "fraudulent activities" argument is based exclusively on alleged  
 15 violations of Section 226. However, the Ninth Circuit has repeatedly rejected this argument by  
 16 holding that statutory liability may not be used "as a substitute for personal jurisdiction."  
 17 *American Telephone*, 94 F.3d at 590-591 (9th Cir. 1996) (holding that liability of a non-resident  
 18 parent company under the statute in question could not substitute for personal jurisdiction because  
 19 "liability and jurisdiction are independent"); *see also Sher v. Johnson*, 911 F.2d 1357, 1365 (9th  
 20 Cir. 1990) ("Liability depends on the relationship between the plaintiff and the defendants and  
 21 between the individual defendants; jurisdiction depends only upon each defendant's relationship  
 22 with the forum.").

23 **V. DEFENDANT HAS NOT WAIVED PERSONAL JURISDICTION AS A DEFENSE**

24 Plaintiff argues that Defendant's failure to raise personal jurisdiction as a defense in a  
 25 prior wholly unrelated state court action filed in 2003 (which also named another subsidiary,

26  
 27 <sup>4</sup> Plaintiff's suggestion that she did not know she was employed by Lane Bryant is  
 28 meritless. She worked at a Lane Bryant store, signed documents affirming that she  
 worked for Lane Bryant, and received a Lane Bryant handbook

Fashion Bug of California, Inc.) somehow constitutes a waiver of the defense in this action. Opp., pgs. 7-8. Plaintiff cites no authority whatsoever for this novel theory of perpetual waiver and, not surprisingly, there is none. To the contrary, in *Calvert v. Huckins*, the district court found that the fact a parent corporation had been sued five separate times in California courts, had a judgment entered against it in one case, and had itself brought an action in California did not establish personal jurisdiction. As to the prior lawsuits against the parent, the court held: “[a]s this case demonstrates, it is common practice for plaintiffs to name a parent company when it brings an action against a subsidiary. This by itself shows no continuous and substantial contact with California.” 875 F. Supp. at 677. Defendant has timely and properly asserted the defense of lack of personal jurisdiction in this action through a motion to dismiss under Rule 12(b)(2), and clearly has not waived the defense in this action.

**VI. PLAINTIFF HAS NOT ESTABLISHED A COLORABLE SHOWING OF PERSONAL JURISDICTION TO JUSTIFY DISCOVERY ON THIS ISSUE**

In a final attempt to maintain this action against Defendant, Plaintiff seeks the Court’s permission to conduct discovery as to personal jurisdiction. In order to obtain discovery on jurisdictional facts, Plaintiff must at least make a “colorable” showing that the Court can exercise personal jurisdiction over Defendant. *Central States*, 230 F.3d at 946, *Mitan v. Feeney*, 497 F.Supp.2d 1113, 1119 (C.D. Cal. 2007). Specifically, Plaintiff seeks to conduct discovery as to “other administrative functions” that Defendant provides to Lane Bryant and “the parent subsidiary relationship that is admitted by Defendant.” Opp., pg. 19.<sup>5</sup> But, as discussed above, neither Defendant’s provision of administrative services to Lane Bryant nor Defendant’s status as a sister corporation of Lane Bryant constitute sufficient contacts for the exercise of personal jurisdiction as a matter of law. Thus, any discovery on these issues would be entirely irrelevant to the instant motion. *See Central States*, 230 F.3d at 947 (affirming *denial of discovery on jurisdiction* because facts regarding parent company’s corporate affiliation with employer, without any showing of “an usually high degree of control,” and its provision of “standard

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<sup>5</sup> As the evidence makes clear, Defendant admits no such relationship with Lane Bryant, its sister corporation.

1 administrative services” to employer were not sufficient to show a colorable basis for  
 2 jurisdiction). The discovery that Plaintiff seeks could not alter the conclusion that this Court  
 3 lacks personal jurisdiction over Defendant.

4 Moreover, Plaintiff’s speculation and conclusory statements about Defendant’s contacts  
 5 with California are not sufficient grounds for jurisdictional discovery. *See, e.g., Pebble Beach*  
 6 *Co. v. Caddy*, 453 F.3d 1151, 1160 (9th Cir. 2006) (affirming denial of right to conduct  
 7 jurisdictional discovery where “plaintiff’s claim of personal jurisdiction appears to be both  
 8 attenuated and based on bare allegations in the face of specific denials made by the defendants”);  
 9 *Carefirst of Maryland, Inc. v. Carefirst Pregnancy Centers, Inc.*, 334 F.3 390, 402-403 (stating  
 10 that a court is within its discretion in denying jurisdictional discovery when a plaintiff offers only  
 11 speculation or conclusory assertions about contacts with a forum state). Here, Plaintiff offers  
 12 only speculation that Defendant is playing a “corporate shell game” and furthering a “perfect  
 13 scheme” to avoid jurisdiction. *Opp.*, pgs. 13, 20. The Court should ignore these bare allegations  
 14 and deny Plaintiff’s request to conduct an irrelevant “fishing expedition” into issues of personal  
 15 jurisdiction. *Rich v. KIS Cal., Inc.*, 121 F.R.D. 254, 259 (M.D.N.C. 1988).

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1 **VII. CONCLUSION**

2 Plaintiff's opposition is long on rhetoric and short on relevant facts or law. Plaintiff has  
 3 failed to make a *prima facie* showing of jurisdictional facts to withstand Defendant's motion to  
 4 dismiss. Defendant has minimal contact with California and only provides administrative  
 5 services to Lane Bryant. These services do not evidence "substantial" or "continuous and  
 6 systematic" contacts with California, and do not create any joint or integrated employer, alter ego,  
 7 or agency relationship. Because this Court lacks jurisdiction over Defendant, the motion to  
 8 dismiss must be granted.

9  
 10 Dated: January 28, 2008

MORGAN, LEWIS & BOCKIUS LLP

11  
 12 By \_\_\_\_\_ /S/

13 Albert Huang  
 14 Specially Appearing for Defendant  
 15 CHARMING SHOPPES OF  
 16 DELAWARE, INC.  
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